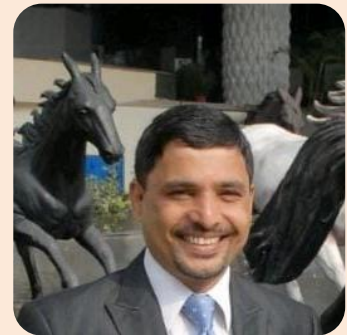




INDIAN INSTITUTE OF SOCIAL WELFARE AND BUSINESS MANAGEMENT

MBA-HRM SEMINAR LECTURE

Mr. Agnelo Dias
General Manager, Business Standard



Topic Addressed: Industry Expectations from
Management Students

Venue: Ground floor Auditorium, IISWBM

Date: August 14, 2025

The MBA–HRM department had the privilege of hosting Mr. Agnelo Dias, General Manager – Market Development at Business Standard, for an engaging and thought-provoking session. Drawing on his professional expertise, Mr. Dias offered a blend of strategic insights, practical skills, and real-world examples to inspire students towards continuous growth.



SEMINAR HIGHLIGHTS:

- Mr. Dias began by emphasizing the importance of keeping a growth mindset instead of a fixed mindset, underlining that resilience, openness to challenges, and the ability to learn from criticism are essential for professional success. He stressed that consistent effort is the true pathway to achievement.
- The discussion moved to core competencies, where he spoke about leadership built on humility and empathy, making timely and well-informed decisions, solving problems with both analytical and creative approaches, and developing strategic thinking to anticipate long-term outcomes. He also highlighted the significance of communication skills, business fundamentals, industry-specific knowledge, and a global business perspective.
- He encouraged the development of soft skills such as interpersonal abilities and emotional intelligence, alongside unwavering ethics and integrity in all professional dealings. He further underlined the need for technological acumen, urging students to stay updated with evolving tools and innovations to remain competitive in the digital era.
- In an interactive segment, Mr. Dias engaged students with questions that required critical thinking, logical reasoning, and common sense — a deliberate exercise to show how heavily we depend on technology and how often we neglect to use our own reasoning skills.
- The session was enriched with real-life examples that illustrated strategic thinking and impactful decision-making in action. His insights left the students motivated to embrace adaptability, continuous learning, and ethical leadership in their careers.

